

You choose us, We give you the solution!

# COMPANY PROFILE

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Learn more about us, our mission, vision, values, products and services.

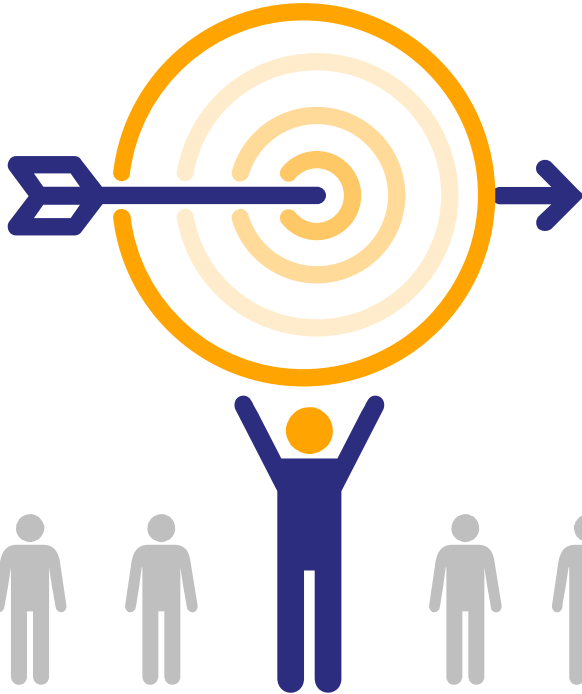
# ABOUT US

Partner.al Shpk was established on September 2017 in Tirana.

Partner.al is a company that offers Consultancy Services, Sales Training and Staff Selection for Businesses throughout Albania. The many years of experience and the great recognition of the Albanian and Regional Market are what makes Partner.al the best possible solution for your business.

# ABOUT US

You choose us, We give you the solution!



## Results

Partner.al gives to businesses the right tools for better results by focusing on productivity, quality and customer satisfaction.



# OUR MISSION

You choose us, We give you the solution!

## WHAT WE DO?

We are open to share our knowledge and experience with our clients and transfer high-end know-how.

## WHAT WE ARE?

We are a client-oriented organization and all our activities are designed to ensure the best results for our customers.

## OUR MISSION

Our mission is to promote success to our clients by providing first-class Staff Selection, Sales Training and Consultancy services.

**PROMOTE  
SUCCESS  
TO OUR  
CLIENTS**



# OUR VISION

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## Move Towards

We aspire to be the leading Staff Selection, Sales Training and Consultancy Company in Albania by being client-oriented.



## Value and Contributes

We are committed to contribute in creating more profit for our clients by continuously improving our performance.



## Power of People

We add the **Power of People**  
As the main cell for our client's companies.



# OUR VALUES

Find out more about what makes us unique.

## Teamwork

Committed to common goals, having an open and honest communication while showing concern and support for each other.

## Respect

We understand our customer's needs and expectations and we go out of our way to meet them.

## Achievement

We are committed to a high performance and results.

## Professional Ethics

We demonstrate integrity through being fair, honest and confidential.

## Next Step Thinking

We link HR management to the strategic plan of your organization.

## Excellence

We've set standards in service delivery, through a commitment to excellence, innovation, ongoing learning and continuous improvement.

## Results

Our success is defined by results. We are focused on providing the best solutions.



**YOU CHOOSE US, WE GIVE YOU THE SOLUTION!**

# OUR PRODUCTS

This is what we are offering.

## RECRUITMENTS



## CONSULTANCY



## TRAINING



# STAFF SELECTION

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## 1 Skills

**Partner.al** is specialized in Staff Selection. Our Staff will provide for you only the best candidates.

## 2 Methodology

We are a client-oriented organization with great knowledge of the market. Our staff is disciplined to fulfill the requests that our clients have.

## Interviews 3

We are professionals. Our duty is to bring you the best possible choice. We respect our client's conditions and work hard to give them what they desire.

## Opportunities 4

Also we want to help providing job opportunities for trainees.





# STAFF SELECTION

The following is a summary of the recruitment process that we provide.

Candidate Sourcing

Advertising

Screening of candidates

Testing



We create a specific solution to meet your needs.

“ **RIGHT SOLUTION** ”

We also offer a 1- 3-month Warranty for placement.



Interviewing

Short listing

Co-ordinated

Reference checking

# TRAINING

Partner.al offers Sales Training for your company!

## Why is Staff Training Needed?

Saves time, increases productivity and profits!

Human Resource Development is focused on training employees on their current job and make them develop skills acquired for their role and responsibilities in the future.

The power of training and development helps you find the best way to motivate your people!

# TRAINING

Training options may be in the following areas:



# COUNSULTANCY



Partner.al offers Business Consulting Services

We help clients re-invent their operating models to increase productivity and get a competitive advantage in the market. We help our clients think differently about their business, and plan the next step by focusing on the right details.

Enhance productivity and get a competitive advantage

# CONSULTANCY

Our management consulting services focus on our clients most critical issues and opportunities.



**Candidate Sourcing**



**Job Description**



**Social Media**



**Manual of Procedures**



**Surveys**



**Mystery Shopping**



**Market Research**



**Restructuring**

# OUR CUSTOMERS

They trusted Us! How about you?



Theranda



SIGI Shpk



RIAN-M  
DISTRIBUTION





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# Thank You for your Interest

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If you have any questions please do not hesitate to contact us via telephone or email.

